

APPLICATION

Technology Emerging

A technology company must either provide proprietary technology or intellectual property or services that leverages proprietary technology or IP.

Criteria:

- Company must have been in operation **before** January 1, 2020. Revenues must be less than \$50 million. If revenues are projected to exceed \$50 million in 2023, please complete the Technology Company application.
- Company must have its HQ or significant operations in the region and a significant portion of its leadership, employees, and consultants must be based in the region.

Key Considerations:

- Product or service innovation, including proprietary technology or other advantage.
- Company milestones including strategic decisions made by management that led to growth in revenues and/or earnings.
- Strength of management team including ability to raise capital.
- Demonstration of a sustainable and scalable business model.

Company Narrative/Summary

There is a limit of 100 words per response.

1. Provide a brief business description.
2. What are your products, services, and/or proprietary technologies? What unique benefits do they bring to your customers?
3. What is your market potential, and what are your target markets?
4. What industry problem is the company trying to solve?
5. Describe the company's path to profitability and growth. Explain the relative importance of growth vs profitability.
6. What are your unique competitive advantages?
7. Describe the depth of experience of your management team.
8. List the Company's achievements.
9. How much capital was raised since the company's inception.
10. Who are the company's key investors?

Financial Information

Please complete all requests for information by expressing financials as \$000,000. If appropriate, write N/A (not applicable) or N/D (not disclosing). If N/A or N/D is selected, please provide the reason for not disclosing the information. **If the Company elects not to disclose this information, they may not be considered for this category.**

Founding Date (month/year) | _____

Specify fiscal year-end (month/year): _____

	2023 Full Year Projected	2023 Nine Months Actual	2022	2021	2020
Net Revenue (gross less passthrough costs)	_____	_____	_____	_____	_____
EBITDA (Earnings before interest, taxes, depreciation, and amortization)	_____	_____	_____	_____	_____
Number of Employees Employees in Gr. Philadelphia	_____	_____	_____	_____	_____
% of Senior Management Team located in Gr. Philadelphia	_____	_____	_____	_____	_____
	_____	_____	_____	_____	_____
Year Went Public	_____	_____	_____	_____	_____

Note: The above Financial Information will be considered confidential and will only be used by the Panel of Judges for the evaluation of your nomination. **All judges are under an NDA with PACT.**

COMPANY PROFILE

General Information

Company Name:

Street Address:

City, State, Zip:

Headquarter Location (if different from above):

Website:

CEO/President Contact

Name:

Title:

Phone:

Email:

Application Contact (contact submitting information and completing Application)

Name:

Title:

Phone:

Email: