

# APPLICATION

## Life Sciences & Healthcare Startup

### Criteria:

- Company must have been founded, launched meaningful operations, or pivoted to current strategic focus at some point in the period between January 1, 2020, and December 31, 2023.
- Company must have its HQ or significant operations in the region and a significant portion of its leadership, employees, and consultants must be based in the region.

### Key Considerations:

- Discuss product innovation including unmet market need and how that is uniquely addressed by your product/service.
- Discuss the management team and its record of achieving success.
- Provide demonstration of success (e.g., significant milestones, raising capital, revenue, etc.).
- Describe the R&D investment strategy.
- What did the company do to overcome challenges in financing, development, or commercialization?

### Company Narrative/Summary

There is a limit of 100 words per response.

1. Provide a brief description of your business including area(s) of business focus.
2. Describe your target market(s), including potential size and significant competitors.
3. Describe your products, services, and/or proprietary technologies, IP, trade secrets, etc. including development status of pipeline assets and comparative benefits for your customers.
4. What industry, clinical, or technical problem, or unmet need is the company trying to solve and how does your product/service uniquely address this issue?
5. Describe the depth of experience of your management team.
6. List your company's achievements.

### Financial Information

Please complete all requests for information by expressing financials as \$000,000. If appropriate, write N/A (not applicable) or N/D (not disclosing). If N/A or N/D is selected, please provide the reason for not disclosing the information. **If the Nominee elects not to disclose this information, they may not be considered for this category.**

Founding Date (month/year) | \_\_\_\_\_

Specify fiscal year-end (month/year): \_\_\_\_\_

	2023 Full Year Projected	2023 Nine Months Actual	2022	2021	2020
Net Revenue (gross less passthrough costs)	_____	_____	_____	_____	_____
EBITDA (Earnings before interest, taxes, depreciation, and amortization)	_____	_____	_____	_____	_____
Number of Employees Employees in Gr. Philadelphia	_____	_____	_____	_____	_____
% of Senior Management Team located in Gr. Philadelphia	_____	_____	_____	_____	_____
	_____	_____	_____	_____	_____
Year Went Public	_____	_____	_____	_____	_____

**Note:** The above Financial Information will be considered confidential and will only be used by the Panel of Judges for the evaluation of your nomination. **All judges are under an NDA with PACT.**

## COMPANY PROFILE

### General Information

Company Name:  
Street Address:  
City, State, Zip:

Headquarter Location (if different from above):

Website:

### CEO/President Contact

Name:  
Title:  
Phone:  
Email:

Application Contact (contact submitting information and completing Application)

Name:  
Title:  
Phone:  
Email: