

APPLICATION

Life Sciences & Healthcare Emerging

Criteria:

- Company must have been in operation beginning on January 1, 2019. The Company should have no more than 8 years of operating results since its founding.
- Must have sales, grants, or licensing fees.
- Company must have its HQ or significant operations in the region and a significant portion of its leadership, employees, and consultants must be based in the region.

Key Considerations:

- Describe product or service, including proprietary applications or other competitive advantage.
- The impact on the clinical problem this product or innovation is trying to solve (e.g. saving a hospital money on a procedure, making a clinician more productive, etc.).
- Company milestones including strategic decisions made by the management team that led to growth in revenues and/or earnings, corporate collaborations, or license deals (e.g. ability to raise capital, strategy to achieve break even, ability to realize high gross margins, etc.).

Company Narrative/Summary

There is a limit of 100 words per response.

1. Provide a brief description of your business including area(s) of business focus.
2. Describe your products, services, and/or proprietary technologies, including development status of pipeline assets and comparative benefits for your customers.
3. What is the market potential for your products, services, and/or proprietary technologies?
4. What clinical problem is the company trying to solve and how is your product/service uniquely positioned to do so? If a biopharmaceutical company, list key pre-clinical or clinical milestones achieved.
5. Describe the company's path to profitability and growth. Explain the relative importance of growth vs profitability. (describe key product milestones/initiatives and inflection points to financing)
6. Describe the depth of experience of your management team.

Financial Information

Please complete all requests for information by expressing financials as \$000,000. If appropriate, write N/A (not applicable) or N/D (not disclosing). If N/A or N/D is selected, please provide the reason for not disclosing the information. **If the Nominee elects not to disclose this information, they may not be considered for this category.**

Founding Date (month/year) | _____

Specify fiscal year-end (month/year): _____

| | 2022 Full Year Projected | 2022 Nine Months Actual | 2021 | 2020 | 2019 |
|--------------------------------------------------------------------------|--------------------------------|-------------------------------|----------------|----------------|----------------|
| Revenue | _____ | _____ | _____ | _____ | _____ |
| EBITDA (Earnings before interest, taxes, depreciation, and amortization) | _____ | _____ | _____ | _____ | _____ |
| Number of Employees Employees in Gr. Philadelphia | _____ _____ | _____ _____ | _____ _____ | _____ _____ | _____ _____ |
| % of Senior Management Team located in Gr. Philadelphia | _____ | _____ | _____ | _____ | _____ |
| | _____ | | | | |
| Year Went Public | _____ | | | | |

Note: The above Financial Information will be considered confidential and will only be used by the Panel of Judges for the evaluation of your nomination.

COMPANY PROFILE

General Information

Company Name:

Street Address:

City, State, Zip:

Headquarter Location (if different from above):

Website:

CEO/President Contact

Name:

Title:

Phone:

Email:

Application Contact (contact submitting information and completing Application)

Name:

Title:

Phone:

Email: