

# APPLICATION

## Technology Emerging

**Criteria:** Company must have been in operation before January 1, 2017. Revenues must be less than \$50 million, except in the most recent fiscal year.

### Key Considerations:

- Product or service innovation, including proprietary technology or other advantage.
- Company milestones including strategic decisions made by management that led to growth in revenues and/or earnings.
- Strength of management team including ability to raise capital.
- Profitability or demonstrated ability to achieve profitability (e.g. strategy to achieve break even, the ability to realize high gross margins, etc.), and decisions that led to corporate collaborations or license deals.

### Company Narrative/Summary

There is a limit of 100 words per response.

1. Provide a brief business description.
2. What are your products, services, and/or proprietary technologies? What unique benefits do they bring to your customers?
3. What is your market potential, and what are your target markets?
4. What industry problem is the company trying to solve?
5. Describe the company's path to profitability and growth. Explain the relative importance of growth vs profitability.
6. What is your unique competitive advantage?
7. Describe the depth of experience of your management team.
8. List your company's achievements.

### Financial Information

Please complete all requests for information by expressing financials as \$000,000,000. If appropriate, write N/A (not applicable) or N/D (not disclosing). If N/A or N/D is selected, please provide the reason for not disclosing the information.

Founding Date (month/year) | \_\_\_\_\_

Specify fiscal year-end (month/year): \_\_\_\_\_

	2020 Full Year Projected	2020 Nine Months Actual	2019	2018	2017
Revenue	_____	_____	_____	_____	_____
EBITDA (Earnings before interest, taxes, depreciation, and amortization)	_____	_____	_____	_____	_____
Number of Employees	_____	_____	_____	_____	_____
Employees in Gr. Philadelphia	_____	_____	_____	_____	_____
If Public – Market Cap	_____	_____	_____	_____	_____
If Public – Ticker Symbol	_____	_____	_____	_____	_____
Year Went Public	_____	_____	_____	_____	_____

Note: The above Financial Information will be considered confidential and will only be used by the Panel of Judges for the Enterprise Award's selection.

## COMPANY PROFILE

### General Information

Company Name:  
Street Address:  
City, State, Zip:

Headquarter Location (if different from above):

Website:

### CEO/President Contact

Name:  
Title:  
Phone:  
Email:

Application Contact (contact submitting information and completing Application)

Name:  
Title:  
Phone:  
Email: