

APPLICATION

Life Sciences & Healthcare Emerging

Criteria: Company must have been in operation before January 1, 2017. Must have sales, grants, or licensing fees.

Key Considerations:

- Describe product, including proprietary applications or other advantage.
- What animal or OUS (outside of the United States) clinical work has been done to prove the technology?
- Describe the impact on the clinical problem this technology is trying to solve (e.g. saving a hospital money on a procedure, making a clinician more productive, etc.).
- Discuss company milestones including strategic decisions made by the management team that led to growth in revenues and/or earnings, corporate collaborations, or license deals (e.g. ability to raise capital, strategy to achieve break even, ability to realize high gross margins, etc.).

Company Narrative/Summary

There is a limit of 100 words per response.

1. Provide a brief summary description of your business including area(s) of business focus.
2. Describe your target market(s), including potential size and significant competitors.
3. Describe your products, services, and/or proprietary technologies, including development status of pipeline assets and comparative benefits for your customers.
4. What is the market potential for your products, services, and/or proprietary technologies?
5. What industry problem is the company trying to solve?
6. Describe the company's path to profitability and growth. Explain the relative importance of growth vs profitability.
7. Describe the depth of experience of your management team.
8. List your company's achievements.

Financial Information

Please complete all requests for information by expressing financials as \$000,000,000. If appropriate, write N/A (not applicable) or N/D (not disclosing). If N/A or N/D is selected, please provide the reason for not disclosing the information.

Founding Date (month/year) | _____

Specify fiscal year-end (month/year): _____

	2020 Full Year Projected	2020 Nine Months Actual	2019	2018	2017
Revenue	_____	_____	_____	_____	_____
EBITDA (Earnings before interest, taxes, depreciation, and amortization)	_____	_____	_____	_____	_____
Number of Employees Employees in Gr. Philadelphia	_____	_____	_____	_____	_____
If Public – Market Cap	_____	_____	_____	_____	_____
If Public – Ticker Symbol	_____	_____	_____	_____	_____
Year Went Public	_____	_____	_____	_____	_____

Note: The above Financial Information will be considered confidential and will only be used by the Panel of Judges for the Enterprise Award's selection.

COMPANY PROFILE

General Information

Company Name:

Street Address:

City, State, Zip:

Headquarter Location (if different from above):

Website:

CEO/President Contact

Name:

Title:

Phone:

Email:

Application Contact (contact submitting information and completing Application)

Name:

Title:

Phone:

Email: