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Bentley Systems congratulates 2019 Legend Award Honoree Howard Ross...and is proud to support PACT and its mission to drive innovation and entrepreneurship in the Philadelphia region.
Baker Tilly is proud to support PACT and the 26th Annual Enterprise Awards. Congratulations to all of the nominees.

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Welcome to the 26th Annual Enterprise Awards!

Our region is on the rise — we have amazing entrepreneurs and companies in technology and healthcare doing breakthrough work on a daily basis and they deserve recognition and celebration. PACT honors all of the 2019 finalists selected from a record pool of nominees driven by continued, impressive growth in our region’s entrepreneurial activity and business success. And, tonight, we recognize Howard Ross as the Legend Award recipient and SEI for excellence in Digital Innovation.

Howard Ross is the Co-Founder and Partner of LLR Partners, a leading private equity firm with over $3.5 billion in assets under management. In Howard’s first career he served as the partner-in-charge of Arthur Andersen’s Growth Company Practice in the Greater Philadelphia region. He advised several hundred startups during his tenure and left an indelible mark on Philadelphia’s entrepreneurial community with a trail of successes he helped to guide. For his second act, Howard co-led the creation and growth of LLR, a highly successful private equity firm where Howard provided that same expert advice along with capital to the next generation of high growth entrepreneurs, many in this region. He has done this all while avoiding the limelight and deflecting recognition to the entrepreneurs he has backed and advised.

From humble beginnings at the Wharton School in 1968, Al West launched SEI on the University City Science Center campus. SEI has grown into a leading provider of next-generation investment infrastructure platforms, solutions and services for the wealth management industry. In the 1970s SEI was automating investment management processes long before most workers used computers. Today, the company is integrating blockchain, artificial intelligence and a host of cutting edge-technologies into its growing product set to redefine wealth management solutions. Most 50 year old companies struggle to compete with the latest innovations — SEI is leading the charge!

Finally, I thank all of our sponsors for their commitment to growing and strengthening entrepreneurship in our region and their generous support. Because of them, we are able to celebrate the achievements of finalists, honorees, and winners in our signature grand style!

Dean E. Miller, PACT President & CEO

2019 Enterprise Awards
Dean Miller,
Master of Ceremonies

AWARDS:
PERELMAN THEATER
Digital Innovation
Healthcare Startup
Technology Startup
Investment Deal
Healthcare Emerging
Technology Emerging
Healthcare CEO
Technology CEO
Healthcare Innovator
Technology Company
Legend Award for Lifetime Achievement

GALA:
COMMONWEALTH PLAZA

Farm to Table
Skuna Bay Salmon
Red Wine Braised Short Rib
Garlic Mashed Potatoes
Charred Broccolini
Arugula & Spinach Salad
Okatshe
Pork Belly Buns
Chicken Shumai
Sesame Noodles
Sushi & Maki Rolls

Finale
Miniature Sweets & Coffee
Tridium is honored to be a Healthcare Emerging Company Enterprise Award Finalist

A pioneering digital health company, Tridium delivers solutions for integrating behavioral health across the care continuum for improved outcomes, lower costs, and a better patient experience.

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We are proud supporters of PACT and congratulate all of the 2019 finalists!

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To A True Friend and Colleague
Howard Ross

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Digital Innovation

**CRITERIA:** A technology leader or group within a company who has implemented technology in a unique or innovative way that has transformed business processes, products and/or services that drove a fundamental change on how value is created within the company.

**KEY CONSIDERATIONS:** Must demonstrate success in applying and/or integrating new or next-generation technology (e.g., mobile, business intelligence, process automation) in a unique or innovative application. This can include an invention or early adoption of next-generation technology either for internal utilization or commercial application. Must demonstrate key components and important contributions that the information technology has made to the organization, its industry or the community it serves.

Healthcare Startup

**CRITERIA:** Company with operating results of three years or less.

**KEY CONSIDERATION:** Product innovation, including market need/assessment and potential for significant growth; management team and its ability and record of achieving success; demonstration of success (e.g., significant milestones, raising capital, revenue, etc.); R&D investment strategy; demonstrated ability to overcome challenges in financing, development or commercialization.

Technology Startup

**CRITERIA:** Company must have operating results of three years or less.

**KEY CONSIDERATION:** Product or service innovation, including market need or assessment and potential for significant growth; the management team and its ability and record of achieving success; and a demonstration of success, such as significant milestones, raising capital and revenue.

Investment Deal

**CRITERIA:** Companies demonstrating significant exit transactions, capital-raising transactions, merger and acquisition transactions (buy-side or sell-side), new business development agreements and new strategic alliance agreements.

**KEY CONSIDERATION:** History of deal, financial breakdown/deal mechanics, value to sponsor’s shareholders and/or commercial strategy, innovation and contribution to market development.
Congratulations to all of the finalists of the 26th Annual Enterprise Awards

From the Donnelley Financial Solutions (DFIN) Team:

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DFINsolutions.com
Healthcare Emerging

CRITERIA: Company with more than three years of operating results with demonstrated sales, grants or licensing fees.

KEY CONSIDERATIONS: A product, including proprietary applications or other advantage, with a significant impact on solving a clinical problem, such as saving a hospital money on a procedure or making a clinician more productive; the strength of management team, including ability to raise capital; and profitability or demonstrated ability to achieve profitability (e.g., strategy to achieve break even, ability to realize high gross margins) or decisions that led to corporate collaborations or license deals.

Technology Emerging

CRITERIA: Company must have at least four years of operating results. Revenues must be less than $50 million, except in the most recent fiscal year.

KEY CONSIDERATIONS: Product or service innovation, including proprietary technology or other advantage; company milestones, including strategic decisions made by management that led to growth in revenues and/or earnings; strength of management team, including ability to raise capital; and profitability or demonstrated ability to achieve profitability, such as strategy to achieve break even and the ability to realize high-gross margins.

Healthcare CEO

CRITERIA: Individual's background and his or her company's success to date.

KEY CONSIDERATIONS: CEO’s management accomplishments and philosophy, including the communication of a vision and goals as achieved by the company; leadership and impact in industry and/or market; ability to attract and retain talented resources; company milestones, including financial accomplishments and a strategy for continued company success; and community and industry involvement.

Technology CEO

CRITERIA: Individual's background and his or her company's success to date.

KEY CONSIDERATIONS: CEO's management accomplishments and philosophy, including the communication of a vision and goals as achieved by the company; leadership and impact in the industry and/or market; ability to attract and retain talented resources; company milestones, including financial accomplishments and a strategy for continued company success; and community and industry involvement.
Congratulations to Howard Ross, 2019 Enterprise Legend Award for Lifetime Achievement recipient.

Tabula Rasa HealthCare (TRHC) recognizes Howard Ross in appreciation for his fervent support and insightful guidance that enabled our exceptional growth and successful exit of excelleRx. Our sincere congratulations to Howard for this well-deserved, prestigious and meaningful honor. You are a legend.
Healthcare Innovator

**CRITERIA:** A company, researcher, investor or individual providing an innovative solution that has the potential to make a large and positive impact on cost, quality and/or access in healthcare.

**KEY CONSIDERATIONS:** A demonstrated business model for the solution and its ability to generate rapid growth. Demonstrate return on investment or clinical impact of the solution. Must demonstrate creativity and passion to re-thinking healthcare in the region and to driving exceptional health outcomes or dramatically lowering costs.

Technology Company

**CRITERIA:** Company with more than $50 million in revenues in the most recently completed fiscal year.

**KEY CONSIDERATIONS:** Leadership and product and/or service innovation in an industry or market; significant company milestones, including financial accomplishments; and community and industry involvement.

Legend for Lifetime Achievement

The Legend Award for Lifetime Achievement is presented to an individual who has advanced technology and sciences in the region through leadership and exemplary work. The Legend recipient must have a strong connection to the community, a history of personal accomplishments and a track record of success.
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This is the formula for iPipeline’s growth. With dedication, vision and an end-to-end platform solution, we’re revolutionizing the insurance and financial services industries.

iPipeline congratulates all the 2019 Enterprise Award winners for their commitment to growth, success and community.
**Lead Judge**
Charles M. Robins, Managing Director
Fairmount Partners

**Title Sponsor:** Fairmount Partners
**Judging Partner:** KPMG

**Presiding Judge**
Andrew Cherry, Partner
KPMG

**Technology Judges**

**Standing L-R:** Nate Lentz, Managing Partner, Osage Partners; Chris McNabb, Chief Executive Officer, Dell Boomi; Brian Knotts, Senior President & Chief Architect, Ellucian; Brian Kim, Partner, NewSpring Capital; John Viglione, Executive Vice President, Vertex; Matt Klinger, Senior Vice President, Bridge Bank

**Sitting L-R:** Donna Cordner, Managing Partner, OKM Capital; William Marvin, Chief Executive Officer, InstaMed; Ebony Lee, SVP, Strategic Development, Comcast; Larry Berran, COO and CFO, iPipeline; Mary Ford, Vice President and Chief Information Officer, Einstein Healthcare Network
Healthcare Judges

Presiding Judge
Thomas Koncsics, Partner
KPMG

Standing L-R: Kevin Brophy, Life Sciences Industry Principal, SAP; Greg Cathcart, Chief Executive Officer, Excellis Health Solutions; Zev Sunleaf, Vice President, Office of Technology Transfer, Commercialization & Innovation, Children’s Hospital of Philadelphia; Jane Hollingsworth, Managing Partner, Militia Hill Ventures; Osagie Imasogie, Senior Managing Partner, Phoenix IP Ventures

Sitting L-R: Elaine Jones, Vice President, WWBD and Senior Partner at Pfizer Ventures; David Yonce, Vice President, Global Head of Innovation, DSM Biomedical; Gerianne DiPiano, Chief Executive Officer, FemmePharma; Rob Capobianco, Vice President, Value Based Payments, Change Healthcare
Broadpath

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Broadpath is proud to support the 2019 Enterprise Awards. Congratulations to all of the finalists and honorees.

Connect with Gretchen Roede and the Broadpath team. 267.608.1200 info@BroadpathPR.com Broadpathpr.com @BroadpathPR
Congratulations to All Enterprise Award Nominees & Winners

We look forward to continuing to support you as the region's largest public relations firm, with clients worldwide.

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The Capgemini Invent Team congratulates SEI for turning disruption into greater opportunities and winning the 2019 Digital Innovation Award.

Helping our clients bring to life what’s next.

Capgemini Invent
SEI

SEI is a leading global provider of outsourced asset management, investment processing, and investment operations solutions that help corporations, financial institutions, financial advisors and affluent families create and manage wealth.

SEI Trade is a web-based solution that digitizes and streamlines the end-to-end processing of investor transactions and onboarding, while facilitating the review, approval, tracking and delivery of subscription documentation and investor data:

- Transforms any form into digital, guided, wizard-based experience.
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- Configurable conditions/business rules validate data and ensure that processes are completed in good order with messaging and alerts to assist end users.
- Customizable workflows can be designed to digitize the entire business process with various review assignments and data integration points to allow for straight-through processing.
As a proud supporter of PACT, Bridge Bank would like to congratulate all of the Enterprise Award nominees.

We believe in the risk takers, the game-changers and the disrupters – those committed to leveraging innovation to make the world a better place. Bridge Bank offers solutions for both founders and funds, including:

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- Treasury management and international banking services

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*All offers of credit are subject to approval.
Bridge Bank, a division of Western Alliance Bank. Member FDIC.
Congratulations to Howard Ross on your well-deserved selection as PACT’s Legend Award Honoree!

We thank you for your guidance and your service to our company and the greater Philadelphia business community.
Congratulations to the Ben Franklin family finalists that lead innovation with impact throughout Southeastern Pennsylvania.

Allevi  Chris McNabb, Dell Boomi
Tridium  Andre Golsorkhi, Sidecar
Bainbridge Health  Phenom People
Accolade  Augean Robotics
InstaMed  NeuroFlow
Ned Moore, Clutch  Essential Medical

Ben Franklin and EPAM proudly support PACT and the Philadelphia technology community.

For more info visit: gophillyfund.com
Bainbridge Health

Bainbridge Health—a spin-out company of The Children’s Hospital of Philadelphia—is on a mission to enhance safety for patients and reduce costs for hospitals by mitigating the risk of medication errors. Bainbridge Health’s proprietary Med O.S.™ technology is a vendor-agnostic Medication Safety Software Platform now in use at both adult and pediatric systems across the country. It serves as an integral component of these systems’ safety and risk management strategies by helping to limit their risk of avoidable medication errors and subsequent costs in an era of changing payer mixes and reimbursement models.

Praeventix

Praeventix is a biopharmaceutical company focusing on the discovery, development and marketing of novel signal transduction modulating agents for the treatment of Inflammatory Bowel Disease (IBD), Ulcerative Colitis (UC) and Crohn’s Disease (CD).

Tmunity Therapeutics

Tmunity Therapeutics is a private biotherapeutics company focused on saving and improving lives by delivering the full potential of next-generation T cell immunotherapy to more patients with devastating diseases. Integrating broad collaborations with the University of Pennsylvania (UPenn) and the University of Minnesota with the groundbreaking scientific, clinical and manufacturing expertise and demonstrated track record of its founders, Tmunity is developing personalized immunotherapies for cancer, infectious disease and autoimmune disease that are advancing rapidly toward the clinic.
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CONGRATULATIONS to the Enterprise Awards Winners and Finalists!

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InstaMed powers a better healthcare payments experience on one platform that connects consumers, providers and payers for every healthcare payment transaction.

www.instamed.com
Congratulations to our longtime friend, client and Legend Award Honoree

Howard Ross
Partner, LLR Partners Inc.

You are truly a legend in the Philadelphia entrepreneurial community

We salute all the 2019 Enterprise Award honorees
Augean Robotics

Fully autonomous farming begins with collaborative robots. Augean Robotics is launching a collaborative robotic platform, called Burro, that reduces labor costs for growers of the most labor-intensive crops and paves the way toward the fully autonomous future. Burro follows people, learns the routes and can then rerun them autonomously on its own. Today, Augean Robotics is running paid deployments of Burro with some of the world’s largest growers of specialty crops.

DrayNow

DrayNow is the first real-time Intermodal marketplace, transforming the way freight connects with available Intermodal carriers. The DrayNow Marketplace is accessed by Third-Party Logistics (3PLs), Intermodal Marketing Companies (IMCs), and brokers through a desktop interface where users can view truck capacity in real time, post loads, track load status and obtain electronic documents immediately. With DrayNow’s mobile application, truck drivers can get turnkey access to Intermodal freight, browse loads, compare rates and details, select loads, deliver loads and get paid faster.

NeuroFlow

80% of patients that have a behavioral health diagnosis are seen by a primary care provider but never see a behavioral health specialist. 50% of patients that are referred to a specialist never go to their first appointment. NeuroFlow is looking to change this by using AI and machine learning to nudge positive behavior change. NeuroFlow’s digital health platforms promote behavioral healthcare access and engagement in all care settings to improve cost of care, overall wellness and outcomes.
Vanguard commends our local leaders

We are proud to support PACT and the Annual Enterprise Awards. Congratulations to all of the nominees.
Remembering Fred Beste and Jack Bogle

for their contributions to and impact on the financial and entrepreneurial communities of Philadelphia and beyond

Fred J. Beste III

Fred spent his entire career in the venture capital industry, beginning with Greater Washington Investors, Inc., a publicly held venture capital firm, where he was Vice President and Treasurer, in Washington, D.C. He joined Mid-Atlantic Venture Funds in Bethlehem, PA, in 1984 as the founding President and Chief Executive Officer of its total of five early stage venture funds. Since 2008, he also served as Partner Emeritus/ shareholder of the general partner of Originate Ventures, a Bethlehem-based venture fund targeted at investing in early stage technology companies, primarily in Pennsylvania.

Jack C. Bogle

Mr. Bogle had legendary status in the American investment community, largely because of two towering achievements: He introduced the first index mutual fund for investors and, in the face of skeptics, stood behind the concept until it gained widespread acceptance; and he drove down costs across the mutual fund industry by ceaselessly campaigning in the interests of investors. Vanguard, the company he founded to embody his philosophy, is now one of the largest investment management firms in the world.
Early Stage B2B Software Eastern U.S.

At Osage Venture Partners, we believe that you and your start-up sit at the center of the venture ecosystem and that our role as investors is to support your success. Bottom line – we only win if you win.

Congratulations to all of the 2019 Finalists, especially those from the OVP family.

Win or place, you are all winners to us!

Technology CEO
SIDECAR

Technology Emerging
AppBus

Technology Company
InstaMed

Technology Startup
DRAY NOW

A special congratulations to Howard Ross for his PACT Enterprise Legend Award for Lifetime Achievement!

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www.osageventurepartners.com
**Essential Medical/Teleflex**

Essential Medical, Inc., a privately held medical device company, developed and commercialized the CE Marked MANTA™ Vascular Closure Device. Complex vascular procedures such as aortic valve replacement and aortic aneurysm repair are moving toward minimally invasive approaches, but traditional approaches to vascular closure often cause complications. While physician adoption of the MANTA Device in international markets has been impressive, with over 8,000 procedures completed, Essential Medical felt an outside partner with established sales and marketing channels was needed. Teleflex’s strong presence in the interventional cardiology market made it an ideal partner. Essential Medical was acquired by Teleflex Incorporated in October 2018.

**LiquidHub/Capgemini**

LiquidHub was a customer engagement company that partnered with businesses to improve customer experience and drive growth. Founded in 2001, LiquidHub expanded from a local IT company to a global customer engagement agency. From 2011 to 2016, the company quadrupled in size, acquiring multiple companies with expertise in analytics, digital marketing, industrial and digital design, cognitive science and cloud services. In February 2018, Capgemini, a global leader in consulting and technology, acquired LiquidHub for $496 million. Through the acquisition, Capgemini reinforced its digital consulting capabilities and accelerated its portfolio shift in North America.

**Velicept Therapeutics**

Velicept is a clinical-stage development company founded in 2015 to develop solabegron, a highly differentiated next-generation beta-3 agonist for the treatment of overactive bladder (OAB). A strong IP estate protects both the molecule and the formulation through 2036. Solabegron has the potential to disrupt the $4 billion OAB market as a next-generation agent offering improved relief of symptoms. In 2018, Velicept raised approximately $23.5 million of equity and closed a $15 million debt facility. The capital is being used to fund two large Phase 2 dose ranging studies and ongoing Phase 3 work.
First Round Capital congratulates

**Howard Ross**

on his well deserved recognition as the

*2019 Legend Award for Lifetime Achievement*
Congratulations on this terrific award.

You have accomplished so much at so many levels, and we are all the grateful beneficiaries of your great work.

– Richard Vague –
Game-changing ventures. Future-forward speed.

Driving a new vision forward today requires moving faster than ever before. You need to see things from a different perspective, then unleash your passion to make your ideas take flight. That’s the type of vision—and visionaries—we celebrate tonight.

KPMG is proud to continue to serve as the judging sponsor for the annual Enterprise Awards. We salute tonight’s winners, who represent technology and healthcare, business legends and leaders in digital innovation and investment. Thank you for inspiring us all to reach new heights of performance.

KPMG’s Venture Capital practice can help accelerate your journey by providing insight and experience throughout the business life cycle. We’ll help you navigate diverse regulatory, compliance and finance requirements so you can focus on outpacing the competition.

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The Partners and professionals of KPMG would like to extend a warm congratulations to Howard Ross, Partner at LLR, on winning PACT’s Enterprise Legend Award for Lifetime Achievement.

We appreciate your leadership and significant contributions to the Philadelphia business community.

Congratulations, Howard!
Congratulations Winners!

SAP congratulates all 2019 Enterprise Awards finalists and winners!

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**Allevi**  
www.allevi3d.com  
Founded in 2014, Allevi’s mission is to make it easy to design and engineer 3D tissues. Its 3D bioprinters and bioinks are used by researchers all around the world to find solutions to humanity’s most difficult problems — to cure disease, to test novel drugs, to eliminate the organ waiting list, to build with life.

**Tridiuum**  
www.tridiuum.com  
Tridiuum, Inc., is a digital health company integrating behavioral health into total health. The company’s behavioral health solution accelerates all elements associated with identifying, managing, coordinating and treating behavioral health across the continuum of care. Its cloud-based platform, Tridiuum1, helps to unlock value and profitability by delivering improvements in access, management and outcomes—for patients, providers and health systems.

**vybe urgent care**  
www.vybe.care  
vyme urgent care operates the leading independent network of walk-in urgent care centers in the greater Philadelphia region, with a focus on high-quality medical care and unparalleled patient service. vybe provides a broad range of injury and illness treatments, physical exams and occupational health services. Everyone deserves great care.
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IMPACT

CONTINUED SUCCESS - HAVE FUN

Suzanne & Jim Ksansnak
Congratulations **HOWARD**, you are truly a Legend and also a great partner.

**THANKS** for all you’ve done for so many of us at LLR

– Ira
Guiding Companies Onward and Upward

We advise entrepreneurs, life science and technology companies at every stage of growth.

Fox Rothschild LLP
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We are proud to support PACT

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Guru is the world’s first Revenue Empowerment Network, utilizing AI to make sales, support and customer success teams better at their jobs. Our mission is to reinvent the way teams share and operationalize knowledge. With Guru, the knowledge you need to do your job finds you, when and where you need it most. Guru today serves hundreds of leading enterprises such as Shopify, Square, Spotify, Autodesk and Yext.

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www.phenompeople.com

Phenom People is redefining what it means to search for a job and recruit top talent. Phenom People is the global leader in Talent Relationship Marketing (TRM), empowering talent acquisition and management teams to discover, engage and retain talent through a single platform approach. The Phenom People platform is built on artificial intelligence (AI), which drives personalization, automation and accuracy for all of the stakeholders in the talent lifecycle. People should be happy and inspired by their job.
Congrats Howard for your leadership both professionally and for all you do for our community.

Proud to be your partner and friend.

Dean and Susanna Adler
Morgan Lewis

We are proud to support the LEGEND AWARD FOR LIFETIME ACHIEVEMENT and 2019 PACT Enterprise Awards

We would like to congratulate our client and friend, Howard Ross, and all of the nominees and award winners for their continued dedication to advancing technology in the region.

www.morganlewis.com
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Congratulations Howard Ross, Partner, LLR Partners on being awarded PACT’s Enterprise Legend Award for Lifetime Achievement.

We are grateful for your leadership and the significant contributions to building a better working world in our region.

Thank you for a lifetime of exceptional work!

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BioTelemetry, Inc. is the leading remote medical technology company focused on delivery of health information to improve quality of life and reduce cost of care. Joseph Capper has been President and Chief Executive Officer of BioTelemetry since 2010. Previously, Capper served as President, Chief Executive Officer and a member of the board of directors of Home Diagnostics, Inc. (NASDAQ:HDIX), a leading developer, manufacturer and marketer of diabetes management products. From 2002 to 2009, he was President and Chief Executive Officer of CCS Medical Inc., a leading provider of medical supplies in diabetes, wound care, respiratory and other therapeutic categories.

Navneet Puri, PhD, *Nevakar* www.nevakar.com

Nevakar is a fully integrated specialty pharmaceutical company, focused on developing innovative ophthalmic and injectable products. Nevakar’s business model is built around drug repositioning and repurposing. Nevakar was founded in 2015 by Dr. Navneet Puri, a successful scientist and entrepreneur. His vision is to establish a sustainable and scalable novel product differentiation approach targeted to address unmet clinical and commercial needs for established molecules. Dr. Puri remains deeply engaged in portfolio strategy and selection and played a major role in a series of fundraises for the company (a total of $120M in three years).

Mel Sorensen, MD, *Galera Therapeutics* www.galeratx.com

Galera Therapeutics, Inc. is a privately held, clinical-stage biotechnology company focused on discovering and developing novel therapeutics targeting oxygen metabolic pathways with the potential to transform how radiation therapy is used in patients with cancer. Dr. J. Mel Sorensen took the helm of Galera upon its founding in 2012. His experiences as a physician, a researcher and in clinical development have helped him lead a small, research-focused company. His previous experience with raising over $300 million in private financing rounds and licensing deals paved the way for Galera’s own successful fundraises ($11 million, $57 million and $150 million).
Versa Congratulates
Our Good Friend and Colleague

Howard Ross
2019 Legend Award Honoree

For His Many Contributions To The
Philadelphia Business & Technology Community

VERSACAPITAL MANAGEMENT, LLC
Capital for Special Situations
Congratulations to all of the Nominees and Winners of the 2019 Enterprise Awards.

BioTelemetry, Inc. (NASDAQ: BEAT) is the leading mobile and wireless medical technology company focused on the delivery of health information to improve quality of life and reduce cost of care. BioTelemetry focuses on advancing connected health by providing best-in-class technology and services that enable healthcare providers to monitor and diagnose patients and clinical research subjects in a more efficient, accurate, and cost-effective manner.
Cozen O’Connor salutes the work of our clients and their leaders who are among the 2019 Enterprise Awards finalists.

Joseph Capper, President and CEO, BioTelemetry – Healthcare CEO
Andre Golsorkhi, CEO, Sidecar – Technology CEO

and congratulates LLR Partners and our friend, Howard Ross, the 2019 Legend Award recipient.

It is innovation and the dedication of companies and people such as these that continue to inspire our program – COpilot – designed to address the needs of emerging companies.

Proud sponsor of the 2019 Technology CEO of the Year Award
cozen.com/copilot
Andre Golsorkhi, *Sidecar*  
hello.getsidecar.com

Andre Golsorkhi is a technology entrepreneur with a history of creating organizations that help advance the digital transformation of retail. His most recent venture is Sidecar, a technology company focused on retail and performance marketing. Under Golsorkhi’s guidance as CEO, Sidecar continues to grow quickly to meet customer needs—tripling staff over the past three years and securing $24 million in financing to date. Golsorkhi previously founded Omeda, a development firm specializing in emerging web technologies, and MediLync, a mobile patient accounting software for healthcare professionals.

Chris McNabb, *Dell Boomi*  
www.boomi.com

Since Dell acquired Boomi in November 2010, Dell Boomi has become the fastest-growing acquisition in Dell’s history, helping businesses address their most daunting integration challenges. Chris McNabb is CEO of Dell Boomi, responsible for all operations and strategic direction. Under Chris’ leadership, Dell Boomi met an aggressive and impressive five-year revenue goal in only three years. Dell Boomi has grown from 4,800 to more than 7,500 customers, and the number of employees has increased from 500 to 800+ globally, with expanded operations throughout the EMEA and APJ regions. During this high-growth period, Chris has been fiercely protective of the company’s corporate culture.

Ned Moore, *Clutch*  
www.clutch.com

Founded in 2012, Clutch has revolutionized how marketing teams for premier brands develop and foster relationships with their customers. Its advanced marketing platform serves as a customer hub, delivering deep intelligence derived from real-time behaviors and transactions across in-store, online, mobile and social channels. Ned Moore is one of the key visionaries behind Clutch, helping identify the tremendous gap in how business-to-consumer (B2C) companies manage and leverage their existing customers. Moore’s management philosophy was shaped by mentors who helped him understand that successfully growing a business depends on attracting the right people and then empowering them to succeed.
CONGRATULATIONS
to the nominees and winners of the
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EIR Healthcare is a healthcare innovation company focused on bringing efficient industrial practices to the healthcare sector. Its flagship product, MedModular, is a factory-made “hospital room in a box,” pre-fabricated based upon recognized industry best practices and delivered on-site. EIR Healthcare collaborates with each hospital to customize the space for the optimal workflow and patient experience. As the leading innovator of cost-effective, efficient and state-of-the-art healthcare, EIR Healthcare improves quality of care in facilities, allowing for the redistribution of funds from construction to human capital, new research and other core functions. EIR Healthcare is making hospitals more patient-centric and ready for the future.

Micro Interventional Devices

Micro Interventional Devices (MID) is a medical device company that designs, manufactures and commercializes disruptive technologies for use in percutaneous and minimally invasive structural heart repair procedures. Its technology can eliminate the need for open-heart surgery or cardiopulmonary bypass and reduce procedure time and hospital stay and recovery time. While the applications of the technology are expansive, MID focuses on three important unmet needs in structural heart disease: Access and closure, mitral and tricuspid valve repair and mitral valve replacement.

Tandigm Health

Tandigm Health is a population health services organization that partners with over 400 primary care physicians to enhance their ability to provide the finest possible care to the 110,000 patients in its network. By providing meaningful incentives, data and a powerful suite of preventive and chronic care programs, Tandigm Health partners with its physician network to keep patients on a path to health and out of the hospital and ER settings, making healthcare more affordable.
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Accolade is a personalized health and benefits solution that dramatically improves the experience, outcomes and cost of healthcare for employers, health plans and their members. Connecting the widest array of personal health data and programs, Accolade presents a single point of contact to the most effective health and benefits resources, while coordinating with providers at every step. Combining technology and human expertise in new ways, Accolade is changing how employees and their family members access and use the employee healthcare and benefits programs they need to live healthier, happier and more productive lives.

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Frontline Education provides human capital management for K-12 education, serving over 12,000 educational organizations, 80,000 schools, and millions of educators, administrators and support personnel. Bringing together people, programs and processes from 12 companies since 2014, Frontline has built the first fully integrated human capital management platform for the K-12 market.

InstaMed

InstaMed powers a better healthcare payments experience through one platform that connects consumers, providers and payers for every healthcare payment transaction. InstaMed’s patented technology seamlessly drives electronic transactions, securely moving money and related healthcare data to the benefit of all those involved in the healthcare payment ecosystem.
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Thank you for showing me the way with my many businesses.

Your Biggest Fan, 
Brian O’Neill
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Howard D. Ross  
*LLR Partners*

Howard Ross co-founded LLR Partners in 1999. LLR Partners is a middle market private equity firm committed to creating long-term value by growing its portfolio companies. The firm invests primarily in software, healthcare, education, security and fintech businesses. With more than $3.5 billion raised across five funds, LLR is a flexible provider of capital for growth, recapitalizations and buyouts.

Howard is currently a member of the Board of Directors of Agility Recovery Solutions, Key2Act, Numotion, Rapid Ratings and Rizing. He has also served on the boards of Alsbridge, BrightHeart Veterinary Centers, eResearch Technology, excelleRx, Five Below, Gestalt, InnaPhase, Iron Mountain, Maxwell Systems, Medmark, Pet360, SDI Health, SEI Investments, Singer Equities, Taratec and UltiSat.

Prior to forming LLR, Howard was the partner in charge of Arthur Andersen’s Growth Company Practice in the Greater Philadelphia market. In his 26 years at Arthur Andersen, he built a practice of over 80 people, including five partners, serving over 175 rapidly growing companies.

Howard holds a B.S. in Economics from the Wharton School of the University of Pennsylvania, graduating summa cum laude. Howard and his wife, Susan, live in Bryn Mawr, PA with their two dogs. Their two children, Matt and Rachael, are in their 30s and live in Manhattan and Chapel Hill.
LEGEND FOR LIFETIME ACHIEVEMENT

Past Winners

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William Budinger, Rodel
David Cohen, Comcast Corporation
Michael DiPiano, NewSpring
Walter Garrison, CDI
JP Garnier, GlaxoSmithKline
Stephen Goodman, Morgan Lewis
Richard Hansen, PMG Capital Group
Robert E. Keith, Jr., TL Ventures
Kenneth Kensey, Kensey Nash
Ira Lubert, Independence Capital Partners
James Macaleer, Shared Medical Systems

John Martinson, Edison Ventures
Warren “Pete” Musser, The Musser Group
Judith Rodin, University of Pennsylvania
RoseAnn Rosenthal, Ben Franklin Technology Partners
Howard Ross, LLR Partners
John Ryan, SunGard Data Systems
Hubert Shoemaker, Centocor
Arlen Specter, Pennsylvania US Senator
Richard Vague, Gabriel Investments
Alfred West, SEI Corporation
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We join in congratulating Guru Technologies, NeuroFlow, and all of this year’s finalists.
The better the question.
The better the answer.
The better the world works.

EY is pleased to recognize the 2019 Enterprise Award recipients and their substantial contributions to building a better working world. #BetterQuestions ey.com
Salveson Stetson Group congratulates Howard Ross on being recognized with the PACT Legend Award for Lifetime Achievement and for serving as a lifelong champion of entrepreneurship in Philadelphia and beyond.

CONGRATULATIONS HOWARD

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1978 - Present

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Bob Burch, Dan Gorge and all your Admirers at Redbadge

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www.redbadge.com
Patriot Financial Partners congratulates our friend and colleague, Howard Ross for receiving the 2019 Legend Award for Lifetime Achievement.

We are proud to support PACT as well as the Greater Philadelphia Entrepreneurial Community.

We salute the 2019 Enterprise Award honorees.
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Congratulations Howard on this well-deserved recognition for a lifetime of contributions to the greater Philadelphia technology and private equity communities!

All the best,
Greg Case and Justin Reger

Proudly Supports PACT and Honors Howard Ross
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