

# News Release

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## **Baker Tilly Expands East Coast Transactions Practice**

**PHILADELPHIA** (March 14, 2017) – Accounting and advisory firm Baker Tilly Virchow Krause, LLP (Baker Tilly) is pleased to announce the addition of two experienced professionals to its growing transaction services practice.

Laura Gitlin joins Baker Tilly with more than 20 years of professional experience providing legal, incentives and location advisory services to private and public sector clients. Prior to joining Baker Tilly, Gitlin served as senior counsel for over 14 years at Biggins Lacy Shapiro & Company, based in Princeton, New Jersey. Working on projects in the Tri-State and Mid-Atlantic regions, she specialized in evaluating, structuring and implementing incentives and financing packages for corporate expansions and relocations, and the development of commercial, residential and mixed use projects. She has also worked closely with economic development organizations on incentives strategies.

Tracey Nguyen brings extensive real estate development experience to the region. Previously, Nguyen was a senior vice president with a regional commercial real estate developer and private equity real estate fund in the metropolitan Philadelphia area, where she was a key member of the executive management team and investment committee responsible for strategic planning and implementing corporate growth initiatives. She was responsible for sourcing, structuring, and executing debt and equity financings as well as office and retail development opportunities and investments in the Mid-Atlantic region. Nguyen was also previously a partner with a nationally recognized law firm where she focused her practice on commercial real estate. She brings significant experience representing developers in joint venture and multifamily transactions.

“Many organizations are realizing how important a strong project finance structure can be to their development projects,” Michael Ross, Baker Tilly partner and leader of the firm’s transactions practice, said. “As the demand for comprehensive capital raising solutions continues to expand, so does our team. Leveraging our deep service experience combined with specialized industry teams, we feel expanding our team on the East Coast is an important step to serve the growing needs of our clients. We are happy to have new team members with Laura and Tracey’s extensive experience and reputation in the market.”

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Gitlin and Nguyen will both be based in Philadelphia, expanding Baker Tilly's geographic footprint in credits, incentives and housing advisory services throughout the East Coast.

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## **About Baker Tilly Virchow Krause, LLP ([bakertilly.com](http://bakertilly.com))**

Baker Tilly Virchow Krause, LLP (Baker Tilly) is a nationally recognized, full-service accounting and advisory firm whose specialized professionals connect with clients and their businesses through refreshing candor and clear industry insight. With approximately 2,700 employees across the United States, Baker Tilly is ranked as one of the 15 largest accounting and advisory firms in the country. Headquartered in Chicago, Baker Tilly is an independent member of Baker Tilly International, a worldwide network of independent accounting and business advisory firms in 141 countries, with 28,000 professionals. The combined worldwide revenue of independent member firms is \$3.8 billion.