



IMPACT 2016 Capital Conference Invites 45 Companies to Compete for Venture Funding in ‘Lion’s Den’

PACT announces featured company presenters and names 2016 Lion’s Den investors

Philadelphia, Pa., October 28, 2016 – Philadelphia Alliance for Capital and Technologies (PACT) announced today its 45 Featured Company Presenters and the distinguished panel of potential Lion’s Den investors. Hosted by Grant Thornton LLP, the IMPACT 2016 Capital Conference unites the private equity, venture capital and entrepreneurial communities in the Mid-Atlantic region. For over 20 years, IMPACT has stimulated billions of dollars in venture funding and entrepreneurial success. IMPACT 2016 will focus on “Growth through Disruption” as it pertains to the marketplace of ideas. The conference will take place on November 29 and 30 at the Sheraton Philadelphia Downtown Hotel in Philadelphia.

IMPACT’s Featured Company presentations will break out into three industry tracks: Early-Stage, Healthcare, and Technology.

Early Stage Companies	Healthcare Companies	Technology Companies
BioDetego LLC	Bainbridge Health	AlphaPoint
Daylight OB LLC	CytoSavvy	Connexus Technology, LLC
Double Helix LLC	EternoGen Aesthetics, LLC	EureQa, LLC
GrowFlux LLC	Glutalor Medical Inc.	Fischer Block, Inc
Habitat LLC	Kermit	Focus on Innovation, Inc
Keriton LLC	Oncora Medical	Journey Sales
Olive Devices	OrthogenRx, Inc.	KickUp, Inc
PolyAurum, LLC	PainQX	PaceControls
RePipe4710, Inc.	Patient Innovations	Perpay Inc
SimUCare	Quantified Care, Inc	Phone2Action, Inc
SonoSolve	Signallamp Health LLC	QuantaVerse, LLC
Spotwalk	Skipta	Sidecar
TalkMarkets	Tissue Analytics, Inc.	ViiHealth
The One Health Company	Verisma Systems	Wylei, Inc.
WhoseYourLandlord, Inc	WindMIL Therapeutics, Inc.	Yellowdig

The 45 Featured Company Presenters, which were selected from more than 165 applicants, will pitch their innovations live in front of investors, professional advisors and key decision makers on November 30. During the pitching hours, the featured companies will receive “Direct IMPACT” feedback with hopes to take home funding, gain experience and make lasting business connections. Additionally, each company will vie to enter the IMPACT Lion’s Den for a chance to receive funding in real time from a panel of accomplished investors.

“The 45 Featured Companies are the region’s most innovative, driven and creative entrepreneurs,” said Sean Denham, chairman of the IMPACT 2016 Capital Conference and Philadelphia office managing partner at Grant Thornton. “We are excited to give them the opportunity to present their ideas to leading venture capitalists for feedback, create business connections and for the chance to enter the Lion’s Den.”

The Second Annual Lion’s Den is an interactive session featuring a select number of company presenters giving a business pitch before the Lions, a panel of top leaders in venture capital, technology and healthcare. The Lions will have an opportunity to decide whether to invest their money and commit to companies interested in seeking capital and securing business deals.

IMPACT 2016 Lions

IMPACT welcomes back Walter Buckley, Dr. Robert Corrato, and Michael Wells to its 2nd Annual Lion’s Den. The conference also includes new additions: Thomas Gravina and Sashi Reddi.

Walter (Buck) Buckley is the co-founder, chief executive officer and chairman of the board of Actua (formerly ICG and Internet Capital Group), a multi-vertical cloud company. Buckley founded Internet Capital Group in 1996, and prior to that, served as the vice president of acquisitions for Safeguard Scientifics, Inc. He led many of Safeguard’s investments through the mid-1990s, including Diamond Technology, ChromoVision and Video Server. Buckley was also responsible for developing and executing Safeguard’s multimedia and Internet investment strategies. Buckley is also a recipient of Business Week’s 2000 e.biz 25 award and The Ernst & Young 2000 Entrepreneur of the Year Award.

Dr. Robert Corrato is a founder and managing partner of Devon Hill Capital Partners (DHCP), a diversified health care investment firm with a focus on content and technology-enabled health care service companies. Prior to founding DHCP, Corrato was the founder, chairman, and president and CEO of Executive Health Resources (EHR). His leadership was instrumental in developing EHR from a small startup to a 3,200 employee-strong leader in the health care compliance industry, representing over 60 percent of all hospitals nationwide. Through his experience at EHR, Corrato has amassed extensive knowledge and expertise in all facets of health care financing and the health care service industry.

Michael Wells is a managing director at Princeton Biopharma Capital Partners, LLC, a private equity firm focused on providing growth capital and operating expertise to commercial stage healthcare companies. He is a veteran of the pharmaceutical industry with extensive expertise in creating, growing and exiting new enterprises. Prior to forming Princeton Biopharma Capital, LLC, he was the founder and CEO of Aton Pharma, Inc., a specialty pharmaceutical company with products that treated orphan diseases. In 2010 the company was sold to Valeant Pharmaceuticals International for \$330 million. More recently, he was an investor and board member in Covis Pharma, which just completed an asset sale to Concordia for \$1.2 billion. In 2009, Wells was a winner of the Ernst & Young Entrepreneur of the Year Award.

Thomas J. Gravina is the Chairman, Chief Executive Officer, and Co-Founder of Evolve IP. In 2007, Mr. Gravina Co-Founded and became Chairman and CEO of Evolve IP where he oversees all fundraising, strategy, and acquisition activities. Today, Evolve IP has achieved a 72.5 percent compounded annual growth rate since inception, has been named to the Inc. 500 and is one of the fastest-growing, privately-held cloud services companies in the nation. The company’s services are deployed on four continents in 15 countries and by more than 1,300 commercial business accounts with a combined 100,000+ users, licensed seats and managed end points. In 2006, Gravina Co-Founded and remains the Executive

Chairman of GPX Enterprises, L.P. and its affiliates including GPX Realty Partners. From 1987 – 2006, Gravina was President, CEO and Co-founder of ATX Communications.

Sashi Reddi is a serial entrepreneur. His latest company, AppLabs, was a leader in software testing and was acquired by Computer Sciences Corporation (NYSE: CSC) in September 2011. At the time of the acquisition, AppLabs had over 2,500 people in India, US, and UK and served many leading companies in financial services, travel, retail, and technology. Series A investors in AppLabs, Westbridge Capital (later renamed Sequoia Capital India), earned a 10X return on their investment in around six years.

Keeping with the IMPACT's 's main focus of connecting the region's best and brightest entrepreneurs and investors, the Conference will also feature industry-specific panel sessions, prestigious keynote speakers, and enhanced business development and networking opportunities.

Registration for the 2016 conference is open. This year also marks the return of the 200 for \$200 program, which offers a discounted \$200 registration rate (a \$300-\$700 savings) to the first 200 qualified entrepreneurs who register to attend the conference.

For more information, visit IMPACT at www.phillyimpact.com, [LinkedIn](#), [Twitter](#) (@IMPACTvcConf), and [Facebook](#). To learn more about IMPACT 2016, contact Amanda Nardi at anardi@philadelphiaimpact.com or 609-790-6206.

History of IMPACT

The IMPACT Capital Conference has a long tradition of uniting key players from the private equity, venture capital, and entrepreneurial communities. This day-and-a-half event offers both sponsors and attendees access to emerging companies from the Mid-Atlantic region. As the oldest and most established venture conference in the Northeast, IMPACT draws more than 1,000 participants. It stands as the catalyst for billions of dollars in venture funding and entrepreneurial success in the region. www.phillyimpact.com

About Philadelphia Alliance for Capital and Technologies (PACT)

Philadelphia Alliance for Capital and Technologies (PACT)'s vision is to be the go-to resource for fast growing companies, and a driver of entrepreneurship and innovation in the Philadelphia region. PACT provides its members with valuable content and connections to capital, coaching, and customers that will accelerate their growth and success, and to collaborate with other organizations to drive innovation and entrepreneurship in the region. Visit www.philadelphiaimpact.com for more information.

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