

# IMPACT

GROWTH THROUGH DISRUPTION

2016 CAPITAL  
CONFERENCE

NOVEMBER 29 – 30, 2016

THE SHERATON DOWNTOWN PHILADELPHIA HOTEL  
and the CRYSTAL TEA ROOM

PRESENTED BY: \_\_\_\_\_



HOSTED BY: \_\_\_\_\_



Grant Thornton



## ABOUT IMPACT CAPITAL CONFERENCE

---

As a premier signature event of PACT, IMPACT Capital Conference has a long tradition of *uniting key players* from the private equity, venture capital, and entrepreneurial communities. As the oldest, *most established venture conference in the Northeast*, IMPACT draws more than 1,000 participants and has been the catalyst for billions of dollars in venture funding and entrepreneurial success.

## GROWTH THROUGH DISRUPTION AT IMPACT

---

*Disruption = dis-ruhp-shuh n]* shakes the box. It's a radical change in an industry or business strategy. Disruption can be intentional; out of necessity. Disruption works as a tool, a catalyst and a result of change.

Through best practices in technology, healthcare and early stage innovation, the IMPACT 2016 Capital Conference will examine disruptions in the marketplace of ideas. IMPACT will use disruption to inform, to educate and to shake business executives out of their comfort zones. Together we will look at how *growth through disruption* is achieved in entrepreneurship (innovation), investment (funding) and politics (society). Join us November 29 & 30!

## ABOUT PACT

---

Philadelphia Alliance for Capital and Technologies (PACT)'s vision is to be the go-to resource for fast growing companies, and a *driver of entrepreneurship and innovation* in the Philadelphia region.





## SEE WHAT IMPACT 2016 OFFERS

---

### NETWORKING

At this day and a half event, there are scheduled break sessions, one-on-one business meetings, exclusive investor dinner and a cocktail reception all leading up to the official Gala Reception. At IMPACT 2016 you will have many opportunities to meet, greet and develop new relationships.

### BUSINESS DEVELOPMENT

With influential business leaders and legends, up-and-coming movers & shakers in the emerging growth community, the opportunities to build and expand your business networks are as inevitable as they prove invaluable.

### COMPANY PRESENTATIONS

View emerging business models in technology, healthcare and early stage industry specific tracks. See the latest technologies and cutting-edge innovations as companies and CEOs tell their stories.

### COST SAVINGS

There are special rates for entrepreneurs, investors and early bird registrants for IMPACT 2016.

## YOU AND IMPACT 2016

---

### ENTREPRENEUR

Learn if your company's vision aligns with what investors are looking for. Whether you are a Featured Company or in the audience, entrepreneurs can get their business model in front of investors.

### INVESTOR

Capitalize on deal flow opportunities by meeting the entrepreneurs at IMPACT 2016.

### PROFESSIONAL ADVISOR

You can grow your business, meet new clients and use your resources to help emerging businesses.





## WHY SPONSOR IMPACT 2016?

---

### BRAND MARKETING

Sponsoring IMPACT 2016 facilitates brand recognition with marketing materials such as mailings, website images, preconference programs and signage at the event. There are ample opportunities to get your brand seen by large enterprises, and emerging markets in the mid-Atlantic region.

### COMMITTEE INVOLVEMENT

Participating on a committee provides exclusive opportunities to build relationships with your peers, expand your network, and contribute your expertise to the process. Gain insight and perspective by working directly with the region's elite while planning IMPACT 2016.

### ACCESS TO THE REGION'S CUTTING EDGE COMPANIES

IMPACT 2016 brings together entrepreneurial companies at all stages of development to showcase their talents and to seek out resources and services needed for business growth. Sponsorship provides the opportunity to see what's fresh and new in the entrepreneurial community before everyone else.

### SPONSOR IMPACT 2015 BASED ON YOUR DESIRED LEVEL OF COMMITMENT

We offer many types of involvement with varying sponsorship levels that can be catered to your financial and professional interests.

#### FOR MORE INFORMATION ABOUT GETTING INVOLVED, CONTACT:

Cheryl Jarvis Johnson, Director, IMPACT Capital Conference  
cjarvisj@philadelphiapact.com • (215) 790-3869  
or visit [www.phillyimpact.com](http://www.phillyimpact.com)

PRESENTED BY: \_\_\_\_\_



HOSTED BY: \_\_\_\_\_





NOVEMBER 29 – 30

THE SHERATON DOWNTOWN PHILADELPHIA HOTEL

NOVEMBER 30

6:00 – 9:00 P.M. @ CRYSTAL TEA ROOM

### CONFERENCE HOST AND CHAIRMEN

---

SEAN DENHAM

Office Managing Partner  
Grant Thornton LLP  
Chairman  
IMPACT 2016 Capital Conference

DAVE MATURO

Director, Business Development  
Grant Thornton LLP  
Vice Chairman  
IMPACT 2016 Capital Conference

### PACT CHAIR

---

DEAN E. MILLER

President & CEO, PACT  
Managing Director, Novitas Capital

### INDUSTRY TRACK VICE CHAIRMEN

---

MARC R. LEDERMAN

General Partner  
NewSpring Capital  
Technology Track

ELLEN WEBER

Executive Director  
Temple University  
Innovation and Entrepreneurship  
Institute and Robin Hood Ventures  
Early Stage Track

GARY KURTZMAN, MD

Managing Director  
of Healthcare  
Safeguard Scientifics, Inc  
Healthcare Track

### SPONSORSHIP CHAIRMAN

---

JOSEPH PURCELL

Business Development, EisnerAmper LLP

### RECRUITING & SELECTION OVERSIGHT CHAIRMAN

---

MICHAEL S. HARRINGTON

Partner, Fox Rothschild LLP

### CONFERENCE DIRECTOR

---

CHERYL JARVIS-JOHNSON

Director, IMPACT Capital Conference





## IMPACT 2016 SPONSORS

---

AC Lordi	Marsh USA
Actua	McCarter & English
AMETEK	MissionOG
Aon	Morgan, Lewis & Bockius LLP
Baker Hostetler	Newmark Grubb Knight Frank
Baker Tilly	NewSpring Capital
BioAdvance	ORS Partners
Blank Rome LLP	Osage Partners
BNY Mellon	Pepper Hamilton LLP
Bridge Bank	Pfizer Inc
Chase Bank	Pine Hill Group
Colloquia Partners	Quaker Partners
Cozen O'Connor	Robin Hood Ventures
Cresa	RSM
Deloitte LLP	Safeguard Scientifics, Inc.
DLA Piper	Saul Ewing LLP
Duane Morris LLP	SeventySix Capital
EisnerAmper LLP	Sharp Financial
EY	Silicon Valley Bank
Fidato Partners	SolomonEdwards
Fox Rothschild LLP	Square 1 Bank
Gabriel Investments	Stout Risius Ross
GMS Surgent CPA's & Advisors	Stradley, Ronon, Stevens & Young, LLP
Grant Thornton LLP	Temple University
Heidrick & Struggles	University City Science Center
Hogans Lovells	University of Pennsylvania
Independence Blue Cross	WithumSmith+Brown
Johnson Kendall & Johnson	White and Williams
KPMG LLP	
LLR Partners	

As of 8/24/16.

---

Philadelphia Alliance for Capital and Technologies (PACT)  
200 South Broad Street, Suite 700, Philadelphia, PA 19102  
(P) 215-790-3800 (F) 215-790-3729  
[www.phillyimpact.com](http://www.phillyimpact.com)

